Japan's Economic Growth and Policy Making in the Context of Leontief's Scientific Contributions

Shuntaro Shishido
Professor Emeritus, The International University of Japan and The University of Tsukuba

1. Introduction

Since the contributions of Leontief's input-output analysis to economic theory are discussed by many speakers in the present session of the IIOA, I would like to focus upon the applied aspects and the policy implications of his theory especially in the context of Japanese economic policy since the Second World War. Because of the space limits of the paper, I would like to emphasize the role and impacts of his model for national economic policy and development planning in terms of macro and structural changes since the mid 1950s. While regional I-O models also have been widely utilized for regional development of Japan's local governments and related institutions, I shall touch on them only in the context of nationwide development policy. Although the national input-output models have been extensively used by the government agencies, especially the Economic
Planning Agency (EPA) and the Ministry of International Trade and Industry (MITI), the enthousiasm for the use of the model especially between the 1950's and 1970's seems to have gradually cooled down, except for the area of environmental policy. The dramatic turning point was observed in the early 1980's when Nakasone's cabinet started with neo-liberal economic policy, declaring an abundance of quantitative guideline policy, except a few which had been the core of the government's economic planning. Even though the important improvements continued to be accumulated in the I-O table compilation and related modelling techniques by the government, the relegation of quantitative analysis of both macro economic and sectoral targets has been generally observed.

In the second half of the present paper the long-term consequences of the negligence, or begin neglect of the quantitative guideline by the government since the early 1980s will be discussed by analyzing capacity output, production, employment, the rate of utilization, productivity, etc. on the basis of sectoral and macro-economic variables. Although the analysis is further to be deepened on a more elaborate basis, our tentative findings suggest that there are huge imbalances in every sector of Japan's economy between supply capacity and demand which requires vigorous endeavors by the government to narrow. We shall first discuss the positive role of Leontief's input-output model for national policy and planning and then analyze the long-term imbalance of the economy as a result of the government's negligence of the Leontief type quantitative framework.

2. Japan's Medium-Term Planning and Leontief Models

It was not until 1965 that the Japanese government officially adopted the Leontief model in the framework of the comprehensive planning model for the period between 1964 and '68. The planning model comprises three models.

a. a macro-econometric model with 43 equations,
b. an input-output econometric model with 60 output and trade sectors and 25 subsectors for value added, employment, investment and capital stock,
c. an integrated econometric model comprising the above macro and input-output models. The idea is that the first model, a macro model built on a Keynesian idea needs to be tested in a more disaggregated input-output model especially in terms of supply side of output, imports, employment, capacity constraints, etc. The third model is designed to integrate macro and input-output systems for the target year in a full capacity and full employment condition. This model is constructed mainly for estimating desirable policy values for target years, four year ahead, without consideration of cyclical movement during the intermediate period. Since the above two models are integrated mostly in a one way linkage, i.e. "macro model input-output model", there is a possibility of labor shortage, acceleration of inflation, balance of payments difficulties, bottlenecks in
specific resource availability, etc. These problems can be fully checked and dealt with by appropriate policy measures by using the third model having a mutual feedback between the macro and input-output systems. The Japanese economy was in those days enjoying fairly rapid economic growth, but the dangers in trade balance and bottlenecks in specific sectors including social overhead, always existed, requiring a deliberate macro-economic policy and structural adjustment formulated within an input-output framework. The relationship between the three models is shown below.

Macro Model | I-O Model  |
---|---|
(semi-annual, dynamic) | (annual, dynamic) |
| (results of structural check) |
| Integrated Model |
(target year only, annual)

The new model forecasts conducted by the Econometric Committee of the EPA including various policy simulations, were strongly responded to by the business world especially the stock market, since the results include alternative forecasts on a sectoral basis unlike the previous plans. The announcement effect resulting from these alternative forecasts was much stronger than expected, especially as compared with the previous plan, the National Income Doubling Plan made by the Ikeda Cabinet which did include forecasts for sectoral output, which secured no consistency between micro-economic growth of 7.2 percent and various sectoral output forecasts which were roughly gathered on the basis of business opinions. The models in the report of the above Econometric Committee of the EPA were well documented and contributed to the promotion of policy modelling, especially input-output modelling for government and business organizations. [1][2][6][8]

Although the government's official plan concentrated upon a four year period in the context of various constraints, such as overall output capacity, price stability, and balance of payments, a longer term analysis of the Japanese economy was also conducted under the project on historical growth modelling. The model was estimated for the period between 1906 and 1960 heavily relying on production functions with technical progress for agriculture and non-agriculture. This supply side growth model in which saving is assumed to be fully absorbed in fixed investment and trade surplus was used for ten-year projections, providing useful information on exogenous variables such as the demand for social overhead and private housing stock, etc. for the medium-term macro model mentioned above.

In summing-up, the Econometric Committee of the EPA, represented by leading scholars and analysts in those days, contributed to the progress of sound and balanced development of policy modelling for both a) short or medium-term macro-economic demand management on the one hand and b) sectoral supply and capacity building with structural changes on the other. Particularly important, as discussed later,
is the integrated study and policy analysis of Keynesian type from demand side and structural analysis of Leontief type from supply side with capacity utilization, issues over technological and environmental progress, international competitiveness, etc. were successfully dealt with through the latter side analysis.

3. Later Development of Guideline Policies

The combined use of Leontief-Keynesian models by the EPA was further improved in 1977. The medium-term macro model which had been used officially was now transformed into a multi-sectoral econometric model having ten sectors. This semi-annual model can be regarded in a sense as a kind of macro-model with a more general-equilibrium type elaboration with respect to the interdependence between sectoral quantities and prices. Sectoral capacity variables were newly added to the main body of the model, although the capacity forecasts were never officially published. The Leontief type input-output model which had been extensively utilized as a business guideline virtually disappeared in the official target. The input-output model, however, appeared again as a long-term optimum growth model with a turnpike property. Although the model has only 27 sectors, not as big as the previous planning-use model with about 60 sectors, it was characterized as a model of the optimal resource allocation for welfare and the environment. Pollution abatement activity is one of the most important activities and the three types of pollutants (SOx, BOx, and BOD) were explicitly included in the model. The model was simulated between 1975 and 1990 under the alternative policy packages. (For technical discussions, see [2]).

Although the important contributions by the Econometric Committee of the EPA continued during the 1970s, public opinion over the desirable growth rate of GDP began to shift gradually from about 8 to 10% of 1960s to around 5%, nearly half of the previous rate. This dramatic downward shift was ignited by the growing anti-growth sentiments caused by the oil price shock in 1973-74 and an increasing number of environmentalists. In the academic world too, though gradually, an skepticism started to grow under the monetarist group's pressure with respect to the effectiveness of the conventional macro-economic policy, and some economists in industrial countries also joined in this campaign and the influence of the conventional mainstream of macro-economic policy began to weaken. With these ideological shifts as the background, the Nakasone cabinet decided to drastically cut down the number of the target figures except for a few items, and the role of the EPA as an analytical core within the government substantially weakened. Although the activity of the Economic Committee continued until recent years the results of their analyses with policy implications have been published only on a very few occasions. The interest in the potential output or capacity of both macro and sectoral levels also began to fade out among policy makers and mass media.
Within the government agencies outside of the EPA, however, intellectual endeavors with Leontief type models have never been discontinued. Those are grouped into three categories. First, the international input-output table compilation and analysis conducted by MITI and the IDE (Institute of Developing Economies) greatly contributed to the strengthening of intellectual infrastructure for East Asian countries in the context of the Japanese and the United States' economies. The MITI project was later extended to the linkages to European input-output tables. The project also stimulated academic groups to construct multi-country multi-sectoral econometric models through international collaboration.

Second, the Environment Agency of the government has conducted vigorous research projects directly or indirectly. Especially noted among them are global environment modeling with a Leontief matrix [5], Japanese econometric modeling with 60 sectors and KEIO's input-output projects on extensive technological study in environment and recycling activities.

Third, regional input-output analyses which were initiated by the Kansai district and MITI in the early 1960s have been gradually spreading and now all the prefectures have their own tables for 1990. The next tables for 1995 will be due before long and various comparative studies of gravity type are to be conducted, throwing light on the interesting changes in Japan's regional structure.

Those three points mentioned above seem to suggest that a Leontief model is more flexible than Keynesian type model on which the evaluation tends to vary especially according to the different ideological climates.

4. Capacity Output at Macro- and Sectoral Levels

A. Purpose of the Study and Date Base

A consensus opinion prevailing today that lower growth rates in the 1990s compared with the previous decades are mostly due to the structural factors such as aging of Japan's demographic composition, future concerns of consumers about a likely rise in tax burden, capital outflows due to the lower rate of profit caused by the yen's rising tendency during the 1990s, etc. They argue that the potential GDP or aggregate capacity of Japan's economy has also been stagnant and the gap between the capacity and actual GDP is negligible, say around 5 percent, implying that the acceleration of growth is useless, resulting only in chronic inflation.

Such a low-ceiling hypothesis, however, stands on a fragile empirical basis which relies on a limited number of samples in estimating production functions and unrealistic procedure in normalizing capacity output, as already pointed out by H. Niwa [4].

As observed in the previous attempts by the Econometric Committee, it is likely to obtain more realistic estimates at both aggregate and disaggregated levels, if we use the samples for a much longer period and an improved specification for production function.

In the present paper, the data basis for the production function are mostly taken from an updated version of the EPA's
data which cover 45 years between 1955 and 1998 with respect to value added and gross capital stock in 1990 prices, employment, and working hours for eight sectors as below.

1. agriculture, etc. 5. electricity & gas
2. mining 6. wholesale & retail
3. manufacturing 7. transport & communication
4. construction 8. finance and services*

note: * Government services and non-profit organization services are excluded.

For securing continuity, the time series on capital stock were adjusted so that the capital stock owned by the national railway and the public corporation for telephone service and communication before 1990 were integrated into the private capital stock series of transportation and communication.

Working hours data was taken from the Ministry of Labor for establishments employing 30 or more employees.

The period taken for the present analysis covers historical development over the nearly half century including 9 business cycles as compared with the recent quarterly studies on capacity estimation covering only three business cycles or so.

Regarding the industries covered, the present study is still tentative in the sense that agriculture, forestry and fishery are excluded for the time being because of the time necessary for data adjustment. Manufacturing is also covered only as a single sector in the present paper, and we are to elaborate it at a more disaggregate level in the near future. The capacity data by sector is fairly satisfactorily available in manufacturing as will be discussed later.

B. The Model and the Results

Ideally, in estimating production functions the concept of production should be gross, instead of net output or value added. (For instance, see Klein & Kumasaka [3].) For conventional use and comparability, however, we tentatively adopted a sectoral production function approach on a value added basis, disregarding the contributions of intermediate inputs. Although we are fully aware of the bias caused by this approach, we are obliged to be satisfied at this stage, because our present purpose is the measurement of capacity output rather than elaborate estimation of sectoral production functions.

Four types of specification were attempted for each sector in logarithm (except for and t ) as shown below.

\[
\text{type A} \quad V = f \left[ K, (L*H)^*u, t \right] \\
\text{type B} \quad V/(L*M) - *K/(L*H) = f \left[ u, t \right] \\
\text{type C} \quad V/(L*H) - *K/(L*H) = f \left[ u, t \right] \\
\text{type D} \quad V/(L*H) = f \left[ (L*H), u, t \right] \\
\]

where: \( V = \) real value added (GDP), \( K = \) gross capital stock, \( L = \) number of employment, \( H = \) working
hours, \( U \) = the rate of unemployment, \( t \) = time trend, \( \tau \) = scale factor (= \( \log V(t) \)), \( \zeta \) = share of capital, \( \beta \) = fixed share of capital

Type A indicates an unconstrained function, where \( U \) represents a short-run reaction, i.e. short-run shift of the supply curve. Type B is a TFP function, indicating a constrained production function with current share of capital \( \zeta \), while type C indicates a constrained function with fixed share of capital \( \beta \). Both types B and C have the common explanatory variables \( \{U, \tau, \zeta, \beta\} \), where \( \zeta = \log V(t) \) is a shift parameter representing scale effect, i.e. a shift of the long-run supply curve. \( \tau \) is a parameter representing technical change of a Hick-neutrality which is usually positive. A negative \( \tau \) is observed for some sectors as noted later.

Type D is a hybrid type of type A and type B. The dependent explain variable is not a TFP, but labor productivity which is a function of current share of capital-labor input ratio \( \frac{K}{L \times H} \), \( \zeta \), \( \beta \), and \( \tau \). This type can also be regarded as a variant of type B, since it expects an adjusted value of \( \zeta \) with the help of regression. A possibility of a more flexible time lag searching for \( K, L, \beta \) and \( \tau \) is regarded as the advantage of this approach.

C. The Results

Before estimating sectoral functions, we first attempted four types for an aggregate production function, since it is more familiar among economists. The best estimate for non-agricultural private GDP for 1957 to 1998 turned out to be type D as shown below.

\[
\begin{align*}
(1957 - 1998: \text{type D}) \\
\ln\left[\frac{V}{(L \times H)}\right] &= -4.143 + 0.626 \ln\left[\frac{K - 2}{(L \times H)}\right] \\
&\quad - 0.181 \ln U + 0.020 \text{time} + 2.189 \text{IPR} \\
&\quad + 0.200 \ln V - 7
\end{align*}
\]

\( R^2 = 0.997 \quad \text{S.E.} = 0.027 \quad \text{D.W.} = 1.16 \)

where IPR = \( \frac{K}{V} \) (net fixed investment ratio)

This result was selected after various searching of lag structure, considering the appropriateness and balances between parameter estimates.

Regarding the contributions of capital and labor, the long-run elasticities are about 0.3 for capital, 0.7 for labor, while the elasticity on economies of scale is 0.2 which is relatively low and long delayed as compared with the results of other alternative types of estimation. Strikingly, the value on technical progress remains as high as 2 percent over the past 40 years with a significant \( \tau \) value. The value is particularly important when we consider the fact that the growth of real GDP sharply fell after 1974 due to oil price shock and it further declined during the 1990s.

The relative contributions of all the factors in our production function are summarized as below.
<table>
<thead>
<tr>
<th>Year</th>
<th>Growth rate</th>
<th>Factor input</th>
<th>TFP</th>
<th>Technical progress</th>
<th>Residual</th>
</tr>
</thead>
<tbody>
<tr>
<td>1955-73</td>
<td>9.4</td>
<td>4.3</td>
<td>5.1</td>
<td>2.0</td>
<td>3.1</td>
</tr>
<tr>
<td>1973-1998</td>
<td>3.2</td>
<td>1.8</td>
<td>1.4</td>
<td>2.0</td>
<td>-0.6</td>
</tr>
</tbody>
</table>

The last column (E) is interesting, since in the latter period the demand effects of u and IPR weakened substantially, resulting in a negative value of -0.6 percent in sharp contrast with 3.1 percent during the previous period.

Now we turn to the sectoral breakdown of these macro-economic changes through the sectoral differences in production functions and capacity building.

After attempting four alternative types, we decided to use type C, the version with fixed factor share, with the exception for manufacturing on which type B, a flexible share version, was used. The reason is mostly based on the continuity of the factor share data from SNA statistics except for manufacturing. Another reason is that the long-run shift from capital to labor in terms factor share is highly significant in manufacturing as compared with other sectors.

The results of our regression analysis are summarized in Table 1, while technical details are attached in the Appendix. Factor shares (') represent relative contributions of capital input as compared with labor input (1-') whose values are generally in accordance with the conventional findings of economists especially in input-output analysis. As noted before, short-term aggregative demand effects, i.e. unemployment rate (u), are all significant especially in construction, trade, and transport and communication. Scale effects ('') are important in mining, electricity, etc. and trade, while construction is least responsive to it. For other sectors the scale effects are also significant, indicating the values between 0.1 and 0.2.

Regarding technical progress (t), and the time parameter, the values are relatively high in mining, manufacturing, trade, and transport and communication. The high values of t in mining and manufacturing are roughly in accordance with the aggregate production function mentioned earlier. Strikingly observed are the negative trend values for electricity, etc. and finance and services. In view of a growing trend in environment costs the negative value in electric power and gas industries seems to be understandable. For finance and service, a heavy protective environment by the Japanese government for banking and insurance sectors which continued until the early 1990s might account for this negative trend, but it requires a more elaborate analysis in our next stage.

D. Capacity Output and the Rate of Operation

Having discussed macro- and sectoral production functions, we can now estimate sectoral capacity output and the rate of operation by sector and also aggregate GDP capacity
by summing up those sectoral estimates. In estimating the capacity, we opted for the approach of measuring maximum output levels by normalizing the unemployment rate and working hours and by taking account of scale effects.

For simplicity we selected the year 1973 as the maximum rate of unitization for all sectors in terms of working hours and the unemployment rate. For two sectors, however, the year 1970 was used as the maximum rate year. The lowest rate of unemployment of 1.1 percent is observed in 1964 which was omitted due to its inflationary tendency. The adopted figures for normalization are given below.

<table>
<thead>
<tr>
<th>Monthly working hours (1973)</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Mining</td>
<td>192</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>182</td>
</tr>
<tr>
<td>Construction</td>
<td>197</td>
</tr>
<tr>
<td>Electricity, etc.</td>
<td>176</td>
</tr>
<tr>
<td>Trade</td>
<td>183</td>
</tr>
<tr>
<td>Transport &amp; Communication</td>
<td>192*</td>
</tr>
<tr>
<td>Finance &amp; Services</td>
<td>180*</td>
</tr>
<tr>
<td>Average</td>
<td>183</td>
</tr>
</tbody>
</table>

Note: * is in 1970.

b. Unemployment rate (1973) 1.3%

Regarding the scale effect, we normalize the output by assuming a long-run stationary value when \( V(t) = V(t-i) \) (i = time lag). Mining and trade tend to have higher values of capacity because of their larger values in . The results on sectoral capacity output (or value added) and the rates of operation are indicated in Figures 1 to 2.

First, we take an aggregate figure which is not taken from the aggregate production function discussed earlier, but from the summations of sectoral output and capacity estimated from the equations in Table 1. Fig. 1-A clearly indicates a faster growth of capacity GDP or potential GDP with a widening gap between potential and actual GDPs. Fig. 1-B shows a falling trend of the rate of operation (\( V/V_c \)), where \( V_c \) represents capacity GDP. It is rather surprising that even during the "bubble" period (1988-91) the rate of operation grew quite modestly. Interestingly, this result is broadly in accordance with Niwa's estimation of the aggregate capacity and the rate of operation, although his GDP covers all sectors, including agriculture and government sectors. [4]

Sectoral cycle and trend are shown in Fig. 2. Manufacturing sector in Fig. 2-A also indicates a growing gap, but its performance is slightly better than the average or the aggregate rate of operation. A more detailed study on sub-sectors of manufacturing can be easily conducted from the MITI data in monthly reports on the capacities and their rates of operation. Generally, our estimate for the manufac-
turing sector as a whole is in accordance with MITI's official figures since 1973. (See [7] for detailed study on manufacturing.)

Fig. 2-B indicates a widely fluctuating pattern of construction, but its falling tendency is faster than the average trend. Electricity and gas industries seem to suffer from the low rate of operation for nearly 40 years except for a boom period between 1967 and 1973.

A similar tendency can be observed in Fig. 2-C for the wholesale and retail sector which is operating under the worst conditions. In the 1990s its deterioration seems to be accelerating, reflecting the conservative behavior of consumers in recent years. The transport and communication sector also shows low operation, but in the 1990's it remains at a slightly higher level than the average. A falling tendency, however, continues in recent years.

The finance and service sector in Fig. 2-D seems to indicate the slightest deterioration. Although the rate fell substantially since 1985, it appears to have hit the bottom at a higher level than the average.

Although, because of a small share of GDP, mining sector is omitted from the above figures, it also indicates an inactive rate of operation which is significantly lower than the average especially after the early 1980s.

Finally, we need to discuss the rate of growth of capacity as compared with the actual rate of growth of the GDP. As shown in Table 2 Japan's capacity tended to grow as fast as actual GDP until 1973, but it was immediately followed by a significant deceleration in the late 1970s. The average growth rate of capacity in the 1980s was around 5.4 percent, while the pace decelerated further in the 1990s to around 3.3 percent. However, as shown in the right column, the gap between the potential and actual GDP continued to widen.

5. Concluding Remarks

As discussed in the earlier sections, Japan's government medium-term plan and its growth target, though supported by its econometric model, has become gradually diverted from the optimum track securing full capacity and full employment growth. This tendency was accelerated especially after the two oil price shocks in the 1970's and the political climate of neo-liberalism in the early 1980's. As pointed out earlier, an explicit linkage between macro- and input-output models which used to be a theoretical core in formulating medium and long-term policy programs has substantially weakened so that the idea of macro and sectoral capacity utilization has also been gradually disregarded.

The growing imbalance discussed above has been causing various adverse impacts, such as, a huge trade surplus with an upward pressure on the yen, stagnant imports discouraging neighbors and the world market, a government fiscal debt accumulation and excessive unemployment breeding serious social unrest, etc.

In order to restore the Japanese economy so as to narrow the present gap, we need a vigorous policy package
from the demand side and concrete indicative targets at macro- and sectoral levels. Although our present study still remains at broader categories of the economy, the findings obtained so far seem to suggest more promising results if we concentrate upon several strategic sectors in manufacturing and expand our coverage to agriculture and government services, especially infrastructures. Under the present huge deflationary gap, a "big push" on both private consumption and fixed investment seems to be essential, which require an elaborate chart of Leontief-Keynesian type, because the market mechanism, or "invisible hand of God" cannot readily solve the present situation.

(1979), Econometric Model for the New Economic & Social Seven-Year Plan, A Preliminary. Paper to the Official Report by the Committee for Econometric Model Analysis, Tokyo
Klein, L.R. & Kumasaka, Y. (1995), The Reopening of the U.S. Productivity Led Growth Era, NLI Research Institute,


Table 1 Summary of Regression Analysis of Sectoral Production Function

<table>
<thead>
<tr>
<th>Sector</th>
<th>Factor share</th>
<th>Unemployment</th>
<th>Scale</th>
<th>Time</th>
<th>R²</th>
<th>D.W.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mining</td>
<td>0.379</td>
<td>-0.137</td>
<td>0.750</td>
<td>0.020</td>
<td>0.938</td>
<td>0.974</td>
</tr>
<tr>
<td>Manufacturing*</td>
<td>0.400</td>
<td>-0.200</td>
<td>0.190</td>
<td>0.021</td>
<td>0.979</td>
<td>1.229</td>
</tr>
<tr>
<td>Construction</td>
<td>0.325</td>
<td>-0.300</td>
<td>0.059</td>
<td>0.006</td>
<td>0.523</td>
<td>0.707</td>
</tr>
<tr>
<td>Electricity, etc.</td>
<td>0.519</td>
<td>-0.233</td>
<td>0.432</td>
<td>-0.011</td>
<td>0.841</td>
<td>0.551</td>
</tr>
<tr>
<td>Trade</td>
<td>0.240</td>
<td>-0.318</td>
<td>0.515</td>
<td>0.013</td>
<td>0.997</td>
<td>1.164</td>
</tr>
<tr>
<td>Transport &amp; Communication</td>
<td>0.510</td>
<td>-0.295</td>
<td>0.124</td>
<td>0.013</td>
<td>0.958</td>
<td>0.766</td>
</tr>
<tr>
<td>Finance &amp; Services</td>
<td>0.451</td>
<td>-0.031</td>
<td>0.238</td>
<td>-0.024</td>
<td>0.962</td>
<td>1.064</td>
</tr>
</tbody>
</table>

Note: * current share for sample period. **( ) denotes time lag.
### Table 2

**Non-agricultural Private GDP: Capacity (Vc) and Actual (V) and Rate of Operation (V/Vc)**

<table>
<thead>
<tr>
<th>Year</th>
<th>VC</th>
<th>V</th>
<th>V/Vc</th>
</tr>
</thead>
<tbody>
<tr>
<td>1955</td>
<td></td>
<td></td>
<td>79.6%</td>
</tr>
<tr>
<td>1960</td>
<td>6.7%</td>
<td>10.4%</td>
<td>94.0%</td>
</tr>
<tr>
<td>1965</td>
<td>11.1%</td>
<td>9.7%</td>
<td>88.2%</td>
</tr>
<tr>
<td>1970</td>
<td>10.2%</td>
<td>13.0%</td>
<td>99.7%</td>
</tr>
<tr>
<td>1975</td>
<td>9.0%</td>
<td>4.9%</td>
<td>82.6%</td>
</tr>
<tr>
<td>1980</td>
<td>5.3%</td>
<td>5.0%</td>
<td>81.3%</td>
</tr>
<tr>
<td>1985</td>
<td>5.2%</td>
<td>4.0%</td>
<td>76.9%</td>
</tr>
<tr>
<td>1990</td>
<td>5.7%</td>
<td>5.3%</td>
<td>75.7%</td>
</tr>
<tr>
<td>1995</td>
<td>3.9%</td>
<td>1.6%</td>
<td>67.7%</td>
</tr>
<tr>
<td>1998</td>
<td>2.7%</td>
<td>1.1%</td>
<td>64.5%</td>
</tr>
</tbody>
</table>

*Note: The annual rate is the average over the past five years, while the rate of capacity utilization is shown currently.*
List Variables
<table>
<thead>
<tr>
<th>Variable</th>
<th>Coefficient</th>
<th>Std. Error</th>
<th>t-Statistic</th>
<th>Prob.</th>
</tr>
</thead>
<tbody>
<tr>
<td>C</td>
<td>-6.499010</td>
<td>0.502929</td>
<td>-12.92231</td>
<td>0.0000</td>
</tr>
<tr>
<td>LOG(URATE)</td>
<td>-0.137130</td>
<td>0.088472</td>
<td>-1.549989</td>
<td>0.1297</td>
</tr>
<tr>
<td>TIME</td>
<td>0.020186</td>
<td>0.003570</td>
<td>5.654416</td>
<td>0.0000</td>
</tr>
<tr>
<td>LOG(VD200(-3))</td>
<td>0.749760</td>
<td>0.080257</td>
<td>9.342026</td>
<td>0.0000</td>
</tr>
</tbody>
</table>

R-squared: 0.942808
Adjusted R-squared: 0.938171
S.E. of regression: 0.080257
Log likelihood: 32.67999
Durbin-Watson stat: 0.973802
Mean dependent var: -1.039288
S.D. dependent var: 0.461628
Akaike info criterion: -1.399024
Schwarz criterion: -1.231846
F-statistic: 203.3143
Prob(F-statistic): 0.000000
MANUF.
Dependent Variable: LOG(VD300/(L300*H300))-SHARE300*LOG(KP300/(L300*H300))
Method: Least Squares
Date: 07/19/00   Time: 00:00M
Sample(adjusted): 1959 1998
Included observations: 40 after adjusting endpoints

<table>
<thead>
<tr>
<th>Variable</th>
<th>Coefficient</th>
<th>Std. Error</th>
<th>t-Statistic</th>
<th>Prob.</th>
</tr>
</thead>
<tbody>
<tr>
<td>C</td>
<td>-2.805385</td>
<td>0.279276</td>
<td>-10.04521</td>
<td>0.0000</td>
</tr>
<tr>
<td>LOG(URATE)</td>
<td>-0.190141</td>
<td>0.037195</td>
<td>-5.111947</td>
<td>0.0000</td>
</tr>
<tr>
<td>TIME</td>
<td>0.021447</td>
<td>0.002852</td>
<td>7.521126</td>
<td>0.0000</td>
</tr>
<tr>
<td>LOG(VD300(-4))</td>
<td>0.121634</td>
<td>0.031467</td>
<td>3.865492</td>
<td>0.0004</td>
</tr>
</tbody>
</table>

R-squared 0.980592  Mean dependent var -1.106267
Adjusted R-squared 0.978975  S.D. dependent var 0.305969
S.E. of regression 0.044365  Akaike info criterion -3.298074
Sum squared resid 0.070858  Schwarz criterion -3.129186
Log likelihood 69.96149  F-statistic 606.3128
Durbin-Watson stat 1.228534  Prob(F-statistic) 0.000000

CONST.
Dependent Variable: LOG(VD400/(L400*H400))-0.325*LOG(KP400/(L400*H400))
Method: Least Squares
Date: 07/19/00   Time: 00:09
Sample(adjusted): 1959 1998
Included observations: 40 after adjusting endpoints

<table>
<thead>
<tr>
<th>Variable</th>
<th>Coefficient</th>
<th>Std. Error</th>
<th>t-Statistic</th>
<th>Prob.</th>
</tr>
</thead>
<tbody>
<tr>
<td>C</td>
<td>-1.085785</td>
<td>0.394169</td>
<td>-2.754616</td>
<td>0.0092</td>
</tr>
<tr>
<td>LOG(URATE)</td>
<td>-0.330235</td>
<td>0.053887</td>
<td>-6.128338</td>
<td>0.0000</td>
</tr>
<tr>
<td>TIME</td>
<td>0.005559</td>
<td>0.003329</td>
<td>1.669829</td>
<td>0.1036</td>
</tr>
<tr>
<td>LOG(VD400(-4))</td>
<td>0.059253</td>
<td>0.045954</td>
<td>1.289411</td>
<td>0.2055</td>
</tr>
</tbody>
</table>

R-squared 0.560158  Mean dependent var -0.579680
Adjusted R-squared 0.525004  S.D. dependent var 0.094214
S.E. of regression 0.065035  Akaike info criterion -2.533158
Sum squared resid 0.152262  Schwarz criterion -2.364270
Log likelihood 54.66316  F-statistic 15.28252
Durbin-Watson stat 0.707503  Prob(F-statistic) 0.000001

ELEC&GAS
Dependent Variable: LOG(VD500/(L500*H500))-0.519*LOG(KP500/(L500*H500))
Method: Least Squares
Date: 07/19/00   Time: 00:14
Sample(adjusted): 1959 1998
Included observations: 40 after adjusting endpoints
<table>
<thead>
<tr>
<th>Variable</th>
<th>Coefficient</th>
<th>Std. Error</th>
<th>t-Statistic</th>
<th>Prob.</th>
</tr>
</thead>
<tbody>
<tr>
<td>C</td>
<td>-4.048880</td>
<td>0.413493</td>
<td>-9.791902</td>
<td>0.0000</td>
</tr>
<tr>
<td>LOG(URATE)</td>
<td>-0.232621</td>
<td>0.063596</td>
<td>-3.657811</td>
<td>0.0008</td>
</tr>
<tr>
<td>TIME</td>
<td>-0.010927</td>
<td>0.004818</td>
<td>-2.268169</td>
<td>0.0294</td>
</tr>
<tr>
<td>LOG(VD500(-4))</td>
<td>0.432472</td>
<td>0.059853</td>
<td>7.225543</td>
<td>0.0000</td>
</tr>
</tbody>
</table>

R-squared 0.853111
Adjusted R-squared 0.840871
S.E. of regression 0.074388
S.D. dependent var 0.186479
Akaike info criterion -2.264400
Schwarz criterion -2.095512
Log likelihood 49.28799
F-statistic 69.69452
Durbin-Watson stat 0.551252
Prob(F-statistic) 0.000000

**TRADE**

Dependent Variable: LOG(VD600/(L600\*H600)) - 0.24*LOG(KP600/(L600\*H600))
Method: Least Squares
Date: 07/19/00 Time: 00:19
Sample(adjusted): 1957 1998
Included observations: 42 after adjusting endpoints

<table>
<thead>
<tr>
<th>Variable</th>
<th>Coefficient</th>
<th>Std. Error</th>
<th>t-Statistic</th>
<th>Prob.</th>
</tr>
</thead>
<tbody>
<tr>
<td>C</td>
<td>-6.706926</td>
<td>0.161218</td>
<td>-41.60156</td>
<td>0.0000</td>
</tr>
<tr>
<td>LOG(URATE)</td>
<td>-0.318279</td>
<td>0.027286</td>
<td>-11.66455</td>
<td>0.0000</td>
</tr>
<tr>
<td>TIME</td>
<td>0.013019</td>
<td>0.002165</td>
<td>6.012334</td>
<td>0.0000</td>
</tr>
<tr>
<td>LOG(VD600(-2))</td>
<td>0.514638</td>
<td>0.020275</td>
<td>25.38310</td>
<td>0.0000</td>
</tr>
</tbody>
</table>

R-squared 0.997481
Adjusted R-squared 0.997282
S.E. of regression 0.03650
S.D. dependent var 0.645437
Akaike info criterion -3.855224
Schwarz criterion -3.689731
Log likelihood 84.95970
F-statistic 5015.430
Durbin-Watson stat 1.163992
Prob(F-statistic) 0.000000

**TRANS&COM**

Dependent Variable: LOG(VD708/(L708\*H708)) - 0.5096*LOG(KP708/(L708\*H708))
Method: Least Squares
Date: 07/19/00 Time: 18:49
Sample(adjusted): 1956 1998
Included observations: 43 after adjusting endpoints

<table>
<thead>
<tr>
<th>Variable</th>
<th>Coefficient</th>
<th>Std. Error</th>
<th>t-Statistic</th>
<th>Prob.</th>
</tr>
</thead>
<tbody>
<tr>
<td>C</td>
<td>-2.457578</td>
<td>0.351694</td>
<td>-6.987827</td>
<td>0.0000</td>
</tr>
<tr>
<td>LOG(URATE)</td>
<td>-0.294534</td>
<td>0.039856</td>
<td>-7.389885</td>
<td>0.0000</td>
</tr>
<tr>
<td>TIME</td>
<td>0.012952</td>
<td>0.003089</td>
<td>4.192261</td>
<td>0.0002</td>
</tr>
<tr>
<td>LOG(VD708(-1))</td>
<td>0.124006</td>
<td>0.042165</td>
<td>2.940986</td>
<td>0.0055</td>
</tr>
</tbody>
</table>

R-squared 0.960922
Adjusted R-squared 0.957916
Mean dependent var -1.177703
S.D. dependent var 0.203496
**FINANCE&SERV.**
Dependent Variable: LOG(VD900/(L900A*H900))-0.451*LOG(KP900/(L900A*H900))
Method: Least Squares
Date: 07/19/00   Time: 00:37
Sample(adjusted): 1956 1998
Included observations: 43 after adjusting endpoints

<table>
<thead>
<tr>
<th>Variable</th>
<th>Coefficient</th>
<th>Std. Error</th>
<th>t-Statistic</th>
<th>Prob.</th>
</tr>
</thead>
<tbody>
<tr>
<td>C</td>
<td>-2.199461</td>
<td>0.451557</td>
<td>-4.870838</td>
<td>0.0000</td>
</tr>
<tr>
<td>LOG(URATE)</td>
<td>-0.030896</td>
<td>0.020415</td>
<td>-1.513405</td>
<td>0.1382</td>
</tr>
<tr>
<td>LOG(VD900(-1))</td>
<td>0.237675</td>
<td>0.046310</td>
<td>5.132300</td>
<td>0.0000</td>
</tr>
<tr>
<td>TIME</td>
<td>-0.024203</td>
<td>0.002902</td>
<td>-8.339674</td>
<td>0.0000</td>
</tr>
</tbody>
</table>

R-squared 0.965007     Mean dependent var -0.155648
Adjusted R-squared 0.962315     S.D. dependent var 0.146253
S.E. of regression 0.028392     Akaike info criterion -4.197036
Sum squared resid 0.031437     Schwarz criterion -4.033204
Log likelihood 94.23628     F-statistic 358.5003
Durbin-Watson stat 1.064390     Prob(F-statistic) 0.000000